**Lincolnshire UK** 

# The Low Carbon Energy & Industry Investment Opportunity







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Lincolnshire UK Business Location Guide

# Lincolnshire UK: The Low Carbon Investment Opportunity

Lincolnshire is at the forefront of the UK's Green Industrial Revolution, creating profitable opportunities for Low Carbon energy and industrial businesses aligned with ambitious national sustainability goals.



Building on established strengths in energy generation, energy-intensive industries, and port logistics, including within the Humber Energy Estuary, the area is home to the UK's most ambitious Industrial Decarbonisation project, a dynamic Circular Economy cluster, and the country's leading Offshore Renewables hub – each presenting significant growth potential for companies throughout the supply chain.

Low Carbon businesses investing In Lincolnshire can benefit from a highly developed industry ecosystem with the potential to add value while reducing project costs and risk. The area's university and cluster organisations provide access to advanced low carbon research and innovation, in specialisations including sustainable power systems, process manufacturing, Offshore Renewables, and Industry 4.0 technologies. This knowledge and expertise is complemented by a skilled, highly motivated technical workforce that leads the UK in key industry classifications, supported by education providers working with businesses to meet their specific skills needs. Additional benefits include cost-effective sites and properties, potentially with Freeport incentives and large industrial power supplies, and the infrastructure and global connectivity provided by a major port logistics cluster.

That's why Lincolnshire is leading the UK in Low Carbon energy and industry, and why major businesses including SSE Thermal, Equinor, Ørsted, RWE and Altalto are investing here.



# The UK Low Carbon Market Opportunity

The UK presents highvalue market opportunities for businesses engaged in low carbon technology development, energy generation and industrial supply chains.



In 2019, the UK became the first major country to legislate for Net Zero carbon emissions by 2050. Priority themes in the government's 10-Point Plan for a Green Industrial Revolution include renewable energy generation, industrial decarbonisation, and low carbon transportation.

Key areas of opportunity include:

**Industrial Decarbonisation:** The UK's ambitious targets for reduced industrial emissions will require major investments in technologies including clean hydrogen and CCUS (Carbon Capture, Utilisation and Storage), providing a basis for more sustainable growth in energy-intensive industries.

**Circular Economy:** The UK's Net Zero 2050 strategy is accompanied by further ambitious targets including the elimination of avoidable plastic waste by 2042 and zero avoidable waste by 2050. Regulations incentivising circular economy investments include the landfill tax and the renewable transport fuel obligation.<sup>1</sup>

**Offshore Renewable Energy:** The UK is Europe's largest offshore wind market, with a 60% lifetime target for UK sourcing of content. The UK Government wants offshore wind to power every home in the UK by 2030.<sup>2</sup>

These ambitious strategies and targets are creating significant UK investment and growth opportunities focused on a small number of hubs for energy generation, energy-intensive industry and offshore wind, in particular Lincolnshire's South Humber Bank.

Source: (1) gov.uk (2) UKRI Image Credit: Orsted – Close-up of turbine. Race Bank offshore wind farm

### **World-leading Emissions Reduction Targets**

Net Zero Carbon 2050

### **Ambitious Waste Reduction Targets**

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Europe's Biggest Market Opportunity

Lincolnshire

Data is for the United Kingdom. Northern Ireland is not shown on the map.

# Lincolnshire: the Low Carbon Industrial Investment Opportunity

Lincolnshire and the Humber's world-leading decarbonisation projects will create sustainable growth opportunities for energy, industrial and low carbon technology companies.

The Humber is home to one of the UK's leading industrial clusters, and the country's most carbon intensive. Through large-scale investments in infrastructure and breakthrough areen technologies. major collaborative projects including **Zero Carbon** Humber and Humber Zero will enable low carbon power generation, and the production and distribution of low carbon hydrogen for use as a sustainable fuel and feedstock. Through the Viking CCS project, captured CO2 will be transported by pipeline for storage in sub-North Sea cavities. Key developments within the strategy include Keadby Hydrogen (SSE Thermal and Equinor) – the world's first at-scale hydrogen power plant, which will deliver zero emissions at the point of combustion. The region's Energy from Waste and larger Biomass plants will also be potential CO2 sinks once Carbon Capture, Utilisation and Storage (CCUS) is established.

**Immingham Green Energy Terminal** is being developed by Associated British Ports and Air Products to produce up to 76,000 tonnes of green hydrogen per year from imported renewable energy (ammonia). Facilitating the decarbonisation of UK industry, the terminal will be a multi-user liquid bulk facility with the potential to attract further green energy projects.

For businesses in sectors including power generation, energy-intensive manufacturing (e.g., chemicals, biotechnology and pharmaceuticals), the circular economy (e.g., waste recycling), and the low carbon transport supply chain (e.g., vehicles, batteries, and fuels), Greater Lincolnshire presents a unique opportunity for sustainable, low carbon business growth.





# Lincolnshire: the Circular Economy Investment Opportunity

Lincolnshire presents a unique combination of location advantages for investing Circular Economy businesses.



The area's South Humber Bank is home to a fast-growing cluster of companies producing energy, innovative fuels and products from waste, incentivised by the UK's ambitious carbon and waste reduction legislation and targets.<sup>1</sup> Recent investors including Altalto and Greenergy benefit from the skilled technical workforce, services, and expertise available within one of the UK's major energy and process industry clusters. Location advantages include tri-modal freight connectivity (road, rail and sea), and established Refuse Derived Fuel (RDF) feedstock supply chains, based on Immingham's status as a major port for RDF exports.<sup>2</sup> Future opportunities potentially exist for energy generators to supply private wire electricity and steam to industrial investors.

As a UK-leading location for food production and manufacturing, the wider Lincolnshire area presents significant opportunities for investing businesses specialising in food waste recycling and the manufacture of recycled food packaging. Leading businesses located in Lincolnshire include Clean Tech (rPET manufacturing), BioteCH4 (anaerobic digestion), CorrBoard Bioenergy (energy and fuel from organic waste), and Omni-Pac (recycled and recyclable food packaging).

Locations across Lincolnshire offer available development sites, including some with Freeport incentives, and local authority planning teams that actively support industrial Circular Economy investment projects.

Source: (1) gov.uk (2) Eunomia

The Low Carbon Energy & Industry Investment Opportunity The Circular Economy Investment Opportunity



Image Credit: Altalto, waste-to-fuels investment



Altalto Sustainable fuels from waste for aviation & transport



**BioteCH4** Food waste recycling by Anaerobic Digestion



**Clean Tech** Food grade recycled PET manufacturing



**CorrBoard Bioenergy** 

Energy and biofertiliser from food waste

Greenergy



Greenergy

Europe's largest biofuels from waste facility

### Omni-Pac

Eco-responsible recycled and recyclable packaging

# Lincolnshire: the **Offshore** Renewable Energy Investment **Opportunity**

Lincolnshire is at the heart of the UK's Offshore Renewables sector, presenting growth opportunities for businesses throughout the supply chain.

Source: (1) Ørsted.co.uk (2) ore.catapult.org.uk (3) ableuk.com (4) gov.uk

Being optimally located to service North Sea wind farm zones including Hornsea 2, the world's largest, the Port of Grimsby is well established as the UK's leading Operations and Maintenance (O&M) hub. Businesses located there include Ørsted, Siemens Gamesa, RWE, SSE Renewables and GLID.

Knowledge assets within the Grimsby cluster include Ørsted's state-of-the-art East Coast Hub, employing 350 people with a focus on raising standards in offshore wind O&M,1 and the ORE Catapult's O&M Centre of Excellence, delivering innovation and technologies to support the growth of O&M in the UK. The ORE Catapult's 5G PORTAL will accelerate development of a new generation of digital technologies essential for the large-scale expansion of offshore wind farms.<sup>2</sup>

Also on the South Humber Bank, Able Energy Park (AEP) offers 292 ha of developable land ideal for renewable energy production, storage, and port-related activities.<sup>3</sup> The wider Humber Energy Estuary's Offshore Renewables ecosystem includes

target for UK-sourced content,<sup>4</sup> Offshore Renewable Energy is a key pillar of Lincolnshire's low carbon capability, presenting significant opportunities for expanding businesses across O&M, manufacturing, technology, and logistics supply chains.

the UK's only wind turbine blade manufacturing facility (Siemens Gamesa), specialised logistics infrastructure and sector-focused skills providers. With sustained growth projected and a 60% lifetime



# UK-Leading Low Carbon & Related Industry Clusters

Lincolnshire is home to the UK's leading Offshore Renewable Energy cluster, one of the country's top-4 chemicals clusters, diverse process industry capacities (including waste recycling), and related industrial sectors including ports, logistics, and offshore oil and gas. UK Government data for the area show very high industry concentrations in sectors including chemicals and refined petroleum products manufacturing, reflecting an available skilled workforce and highly developed supply chains for investing process industry businesses.

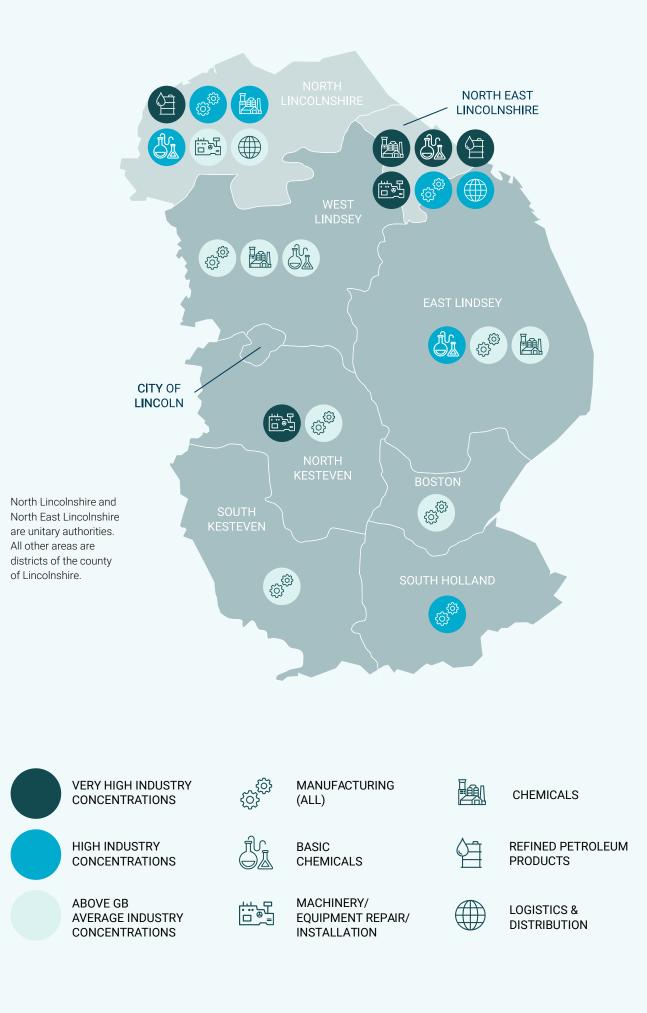
As a new technology sector, Offshore Renewables does not have a dedicated industry classification. However, the data show high industry concentrations in categories including Machinery and Equipment Repair and Installation, and Logistics, highlighting transferable technical skills and supply chain capabilities. Overall, Lincolnshire is one of the UK's industrial heartlands, with high concentrations of manufacturing industry in all local areas.

### Significant Manufacturing & Industrial Clusters in Lincolnshire (GB Average = 1.0)

Area	Manufacturing (All) <sup>1</sup>	Chemicals <sup>2</sup>	Basic Chemicals <sup>3</sup>	Refined Petroleum Products <sup>4</sup>	Machinery/ Equipment Repair/ Installation <sup>5</sup>	Logistics & Distribution <sup>6</sup>
Lincolnshire	1.9	1.6	3.7	9.4	1.5	
Boston	1.7					
East Lindsey	1.3	2.0	5.0			
Lincoln						
North East Lincs.	2.2	5.5	17.4	5.2	3.6	1.8
North Kesteven	1.9				3.9	
North Lincolnshire	3.4	2.0	2.0	58.9	1.3	1.6
South Holland	2.4					
South Kesteven	1.3					
West Lindsey	1.7	1.3	2.0		1.2	

Location Quotients (LQs) are an established industry clustering metric, measuring the ratio of local industry sector workforce numbers to the GB average (represented by 1.0).

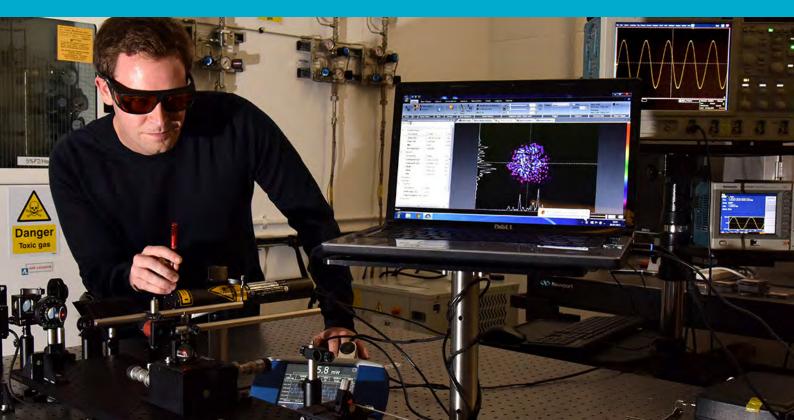




# Low Carbon Knowledge, Research & Technologies

Lincolnshire's university and cluster organisations provide investing businesses with access to specialised low carbon research and innovation. Integrating advanced engineering and digital expertise, the University of Lincoln's research capabilities enable more sustainable energy generation, power systems, manufacturing, industrial processes and supply chains. As a UK leader in Industry 4.0 R&D, the university's dedicated research centres apply AI, machine learning, Big Data analytics, Robotics and Automation, and Internet of Things technologies to industry challenges including improving sustainability, energy efficiency and productivity.

The Humber's low carbon cluster includes research and technology organisations and industry partnerships dedicated to supporting the sector. The Offshore Renewable Energy (ORE) Catapult's 0&M Centre of Excellence is a catalyst for collaborative research, innovation, testing and validation, and supply chain development. Aura, led by the University of Hull, is a powerful consortium of companies including Ørsted and Siemens Gamesa, universities, and research providers including ORE Catapult. Both organisations are committed to helping companies and supply chains in the sector to innovate, expand, implement best practice and maintain competitive edge.



### Net Zero (Research Strength)

Supporting the transition to a low carbon future including sustainability, renewable energy and the circular economy

### Sustainable Energy & Power Research Group (PEG)

Low-carbon, smart and renewable power and energy research; sectors include industrial, commercial, automotive and aerospace

### Sustainable Systems (Research Theme)

Themes include biofuel production and generating clean, renewable hydrogen energy

### Lincoln Centre for Autonomous Systems (L-CAS)

An internationally renowned centre for cross-disciplinary research in robotics and autonomous systems



UNIVERSITY OF LINCOLN

lincoln.ac.uk



### Stabilising the National Grid (Research Theme)

Applying Internet of Things technologies to stabilise industrial energy demand (Demand Side Response)

### ORE Catapult O&M Centre of Excellence

Part of the UK's leading Technology and Innovation Centre for the Offshore Renewable Energy sector







### Aura Collaboration Cluster

Partnership including major companies, universities and technology organisations, focused on driving UK offshore wind sector growth

# Workforce, Education & Skills for Low Carbon Sectors

Lincolnshire's energy and industrial cluster locations provide access to large, technically skilled labour forces that are outstanding in the UK.

Sources: (1-4) ONS BRES 2022: (1) SIC-C (2) SIC192 (3) SIC33; (4) ONS ASHE 2023, Gross Avg. Weekly Pay

**Transferable Industrial Skills:** Focused on the South Humber Bank, Lincolnshire's cluster locations provide businesses with direct access to large labour pools with the transferable skills required for low carbon energy and industrial investment projects. In comparison with key competitor locations in England (local authority areas aligned with North West, Teesside and East Anglia clusters), individual Lincolnshire areas offer the largest number of workers in Manufacturing (all),<sup>1</sup> Refined Petroleum Products Manufacturing,<sup>2</sup> and Machinery and Equipment Repair and Installation.<sup>3</sup>

**Manufacturing:** With 66,000 people working in the sector, Lincolnshire is one of the UK's manufacturing heartlands. As a percentage of all workers, the area's manufacturing labour force is 1.9 X the Great Britain average.<sup>1</sup>

**Cost Advantages:** Lincolnshire combines workforce availability and skills with significant labour costs savings: 10% lower than the Great Britain average.<sup>4</sup>

For businesses investing in Lincolnshire, the area's established, skilled and highly motivated industrial workforce enables recruitment, fast project delivery and productivity.



# Lincolnshire's educational institutions are focused on meeting the specialised skills requirements of the area's energy and industrial businesses.

### Advanced Industrial Skills and Training Ecosystem

Lincolnshire is home to a highly developed ecosystem of education and training providers aligned with the needs of low carbon energy and industrial businesses. The University of Lincoln and further and higher education colleges are complemented by specialist providers in sectors including offshore energy, marine, chemicals and process manufacturing, ensuring a sustainable skilled workforce for investing businesses.

# Engineering UTC Northern Lincolnshire enlutc.co.uk maersktraining.com hota.org

### Higher Education: The University of Lincoln

The University of Lincoln delivers courses and qualifications aligned with research strengths and the needs of industry, including Mechanical, Electrical and Electronics Engineering; Chemistry; Robotics; and Autonomous Systems. The university is recognised for excellence in industry engagement and achieved the best possible 'Gold' award in the UK's national Teaching Excellence Framework in 2023.





lincoln.ac.uk





grimsby.ac.uk

### **Grimsby Institute**

Grimsby Institute delivers further and higher education vocational courses in subjects including electrical, electronic, mechanical and general engineering, health & safety, and business and management. The specific skills and qualifications required by the offshore wind sector are delivered through the Institute's Engineering and Renewable Energy Centre.







northlindsey.ac.uk

ucnl.ac.uk

### North Lindsey College (NLC) University Campus North Lincolnshire (UCNL)

Further education courses at NLC's Engineering Technology Centre including renewable, electrical and mechanical engineering. Apprenticeships are delivered for leading businesses including Siemens Gamesa.

UCNL offers university-validated degree courses including mechanical, electronic and electrical engineering, encompassing automation, mechatronics, and digital engineering technologies (Industry 4.0).

### CATCH

CATCH is an industry led partnership delivering skills and qualifications for the process, energy, engineering and renewables sectors. The organisation's £12 million facility enables industryauthentic training without the risks of live operational environments. CATCH works with multiple, leading training providers to deliver the best solutions for partner businesses. Ambitious plans include a new, £60 million National Net Zero Training Centre.





catchuk.org

### HETA (Humber Engineering Training Association)

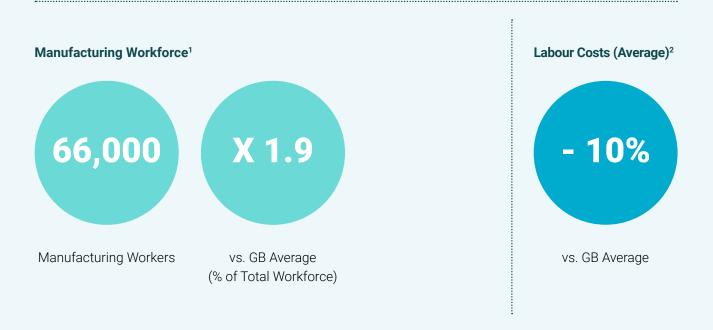
HETA's customised training solutions for businesses include upskilling existing workers and recruiting and training apprentices entering the labour market. The association's fully managed Advanced Apprenticeship Scheme serves sectors including energy, chemicals and process manufacturing, providing skilled technicians qualified to industry competent standards.





heta.co.uk

### Lincolnshire



### Workforce Comparison: UK Energy & Industrial Clusters

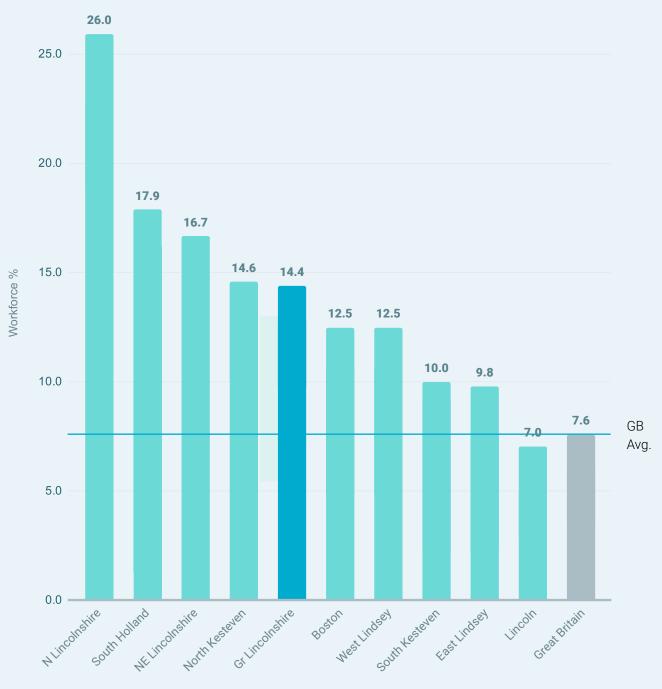
Lincolnshire Areas vs. Key UK Competitor Locations<sup>3</sup>



Sources: (1) ONS BRES 2022, SIC-C (2) ONS ASHE 2023, Gross Avg. Weekly Pay (3) Chemicals, Process Manufacturing and Offshore Renewable Energy hubs (4) SIC192 (5) SIC33

### **Lincolnshire Areas**

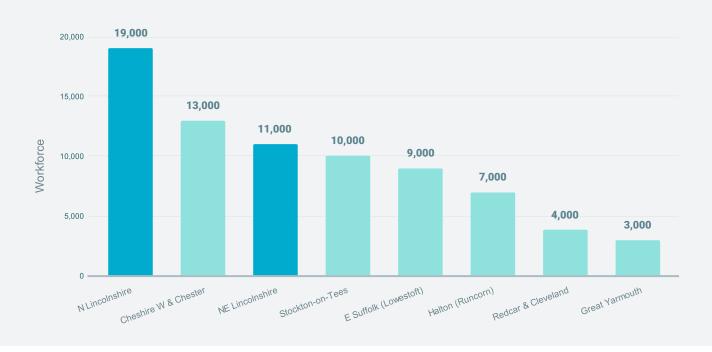
### Manufacturing Workforce (% of Total) vs. Great Britain Average<sup>1</sup>



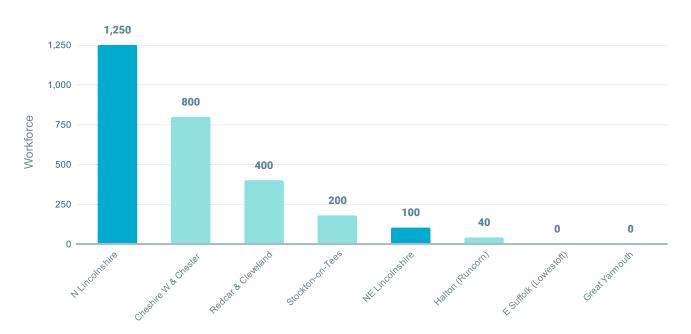
Area

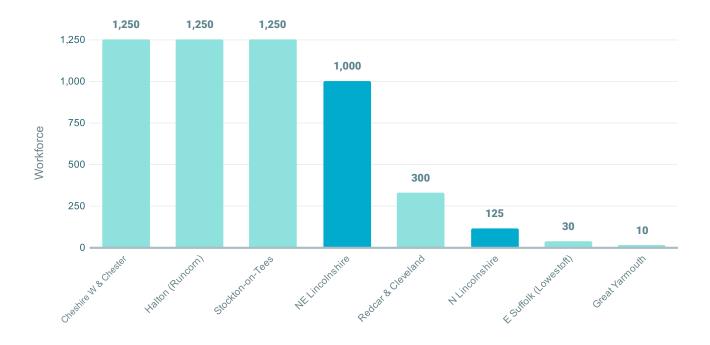
### Comparisons of Major Energy & Industrial Cluster Locations in England (Local Authority Areas)<sup>1</sup>

### Manufacturing Workforce (Numbers)<sup>2</sup>



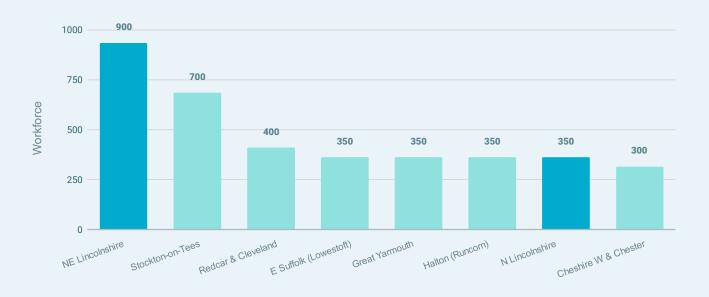
### Refined Petroleum Products Manufacturing Workforce (Numbers)<sup>3</sup>





### Basic Chemicals Manufacturing Workforce (Numbers)<sup>4</sup>

Machinery & Equipment Repair & Installation Workforce (Numbers)<sup>5</sup>



Sources: (1) Chemicals, Process Manufacturing and Offshore Renewable Energy hubs (2-5) ONS BRES 2022 (2) SIC-C (3) SIC192 (4) SIC201 (5) SIC33

# Industrial Sites & Property Solutions

Lincolnshire offers a range of high-quality, cost-effective sites and property solutions for investing low carbon energy and industrial businesses, including:

- Fully serviced, consented industrial sites, ready for immediate development with freehold or leasehold tenancies
- Sites with large industrial power supplies, potentially from renewable sources
- On-port and port-adjacent sites, some potentially with Freeport tax, customs or planning benefits
- Fast access to key UK industrial and logistics hubs, ports and airport
- Significant cost savings versus key competitor UK energy and industrial hubs

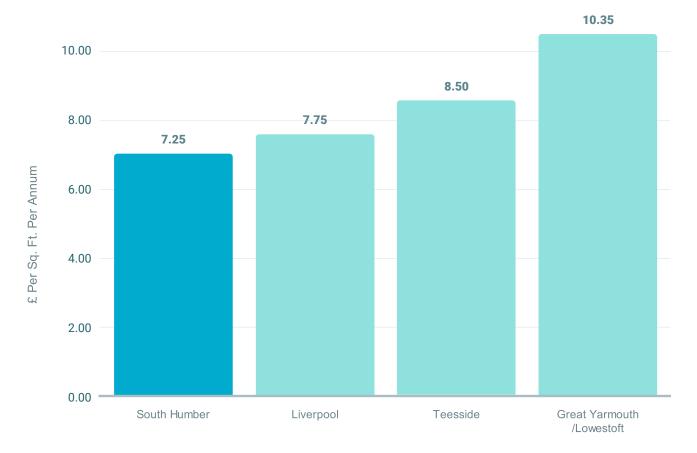


### **Property Cost Savings**



### Industrial Property Rents: £ Per Sq. Ft. Per Annum

Comparison of Key Energy & Industrial Cluster Locations in England<sup>3</sup>



Sources: (1) Invest NEL (2) ableuk.com (3) Carter Jonas & regional property agents, Q3 2023-Q1 2024

# Humber Freeport Sites & Benefits

Humber Freeport is a global gateway for international trade and investment. For eligible investing businesses, Freeport sites have the potential to deliver valuable tax and customs benefits.

### Able Humber Port (AHP): Tax Site

Serving the expanding marine renewable energy sector, AHP is potentially Europe's largest new port development, with a site area of 783 acres. The adjacent Able Energy Park (AEP) offers an additional 598 net operational acres of hinterland development to support a wide variety of portcentric logistics functions.<sup>1</sup>

Eligible investing businesses at tax sites will potentially benefit from stamp duty land tax relief, enhanced capital allowances, relief from employer's National Insurance contributions and relief from business rates.<sup>2</sup>

### **Customs Sites**

The Freeport also includes a customs site at Grimsby, potentially offering a range of tariff benefits.<sup>2</sup>

Sources: (1) ableuk.com (2) humberfreeport.org







# Ports & Logistics Infrastructure

Focused on the South Humber ports, Lincolnshire delivers highly developed, specialised ports and logistics services to businesses in low carbon energy and industrial sectors.

Sources: (1) ABP (2) Greater Lincolnshire LEP (3) Humberside Airport

Key capabilities include:

- The UK's largest port by tonnage, with 46m tonnes per annum handled at Immingham<sup>1</sup>
- Deep sea port (Immingham): river and in-dock deep-water facilities and large-vessel handling capabilities up to 366m length<sup>1</sup>
- Multiple cargo types handled, including Lo-Lo (container), Ro-Ro, liquid and dry bulk, and general<sup>1</sup>
- Frequent sea freight services to regional and global markets, including Northern European and Scandinavian offshore renewables industry hubs<sup>1</sup>
- 80% of North Sea power zones and 60% of the European market (2020) accessible within 12 hours' steaming time of Immingham and Grimsby<sup>2</sup>
- Specialised Offshore Renewables Logistics: serving North Sea wind farms from the Port of Grimsby 0&M hub and Humberside Airport (air transport helicopter base)<sup>3</sup>
- Ports with W12 gauge rail access, enabling 'high cube' containers<sup>2</sup>
- Established infrastructure and supply chains for low carbon energy generation and process industries





The Low Carbon Energy & Industry Investment Opportunity Fast UK & Global Market Access

# Fast UK & Global Market Access

Lincolnshire provides low carbon energy and industrial businesses with fast, multimodal access to UK and international markets.



Lincolnshire UK Business Location Guide **The Low Carbon Energy & Industry Investment Opportunity** Fast UK & Global Market Access



### By Road

Lincolnshire's central Great Britain location (north-south) means that key UK energy and industrial centres, including Teesside, Great Yarmouth and Liverpool, are accessible within 3 hours' HGV drive time.<sup>1</sup>

More than 75% of the UK's population and all of England's major industrial centres can be reached within 4 hours' HGV drive time – less than one driver shift.<sup>1</sup>



### By Sea

The South Humber ports provide businesses with direct sea freight access to international markets.

Services include regular Lo-Lo (container) and Ro-Ro services to Northern Europe, Scandinavia and the Baltic, and frequent deep-sea feeder operations to Rotterdam.<sup>2,3</sup>

Felixstowe, the UK's busiest container port, is accessible in less than 3 ½ hours' HGV drive time.<sup>1</sup>



By Air

Airports accessible within 2 hours' drive time<sup>4</sup> include East Midlands (EMA), the UK's no.2 air cargo hub<sup>5</sup>, Birmingham and Leeds-Bradford (LBA).

Within Lincolnshire, Humberside Airport (HUY) offers frequent 'hub-feeder' services to Amsterdam Schiphol (AMS) and onward connections to 800 global destinations with KLM and SkyTeam partners.<sup>6</sup>



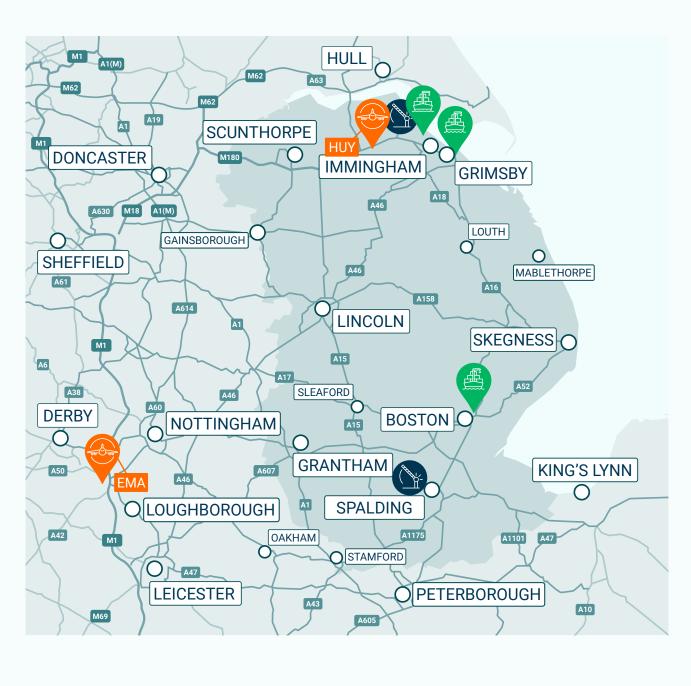
### By Rail

The Lincolnshire ports of Immingham, Grimsby and Boston are all freight rail connected. For business travellers, the area also offers fast connectivity to UK destinations including London, which is accessible from Lincoln in less than 2 hours.<sup>7</sup>

Rail system upgrades are currently in progress to further improve passenger and freight capacity and service speeds.

Sources: (1) Google Maps, drive times from Lincoln adjusted for max. HGV speeds (2) ABP (3) ABP, Immingham (4) Google Maps, car drive times from Lincoln (5) CAA (6) Humberside Airport (7) thetrainline.com

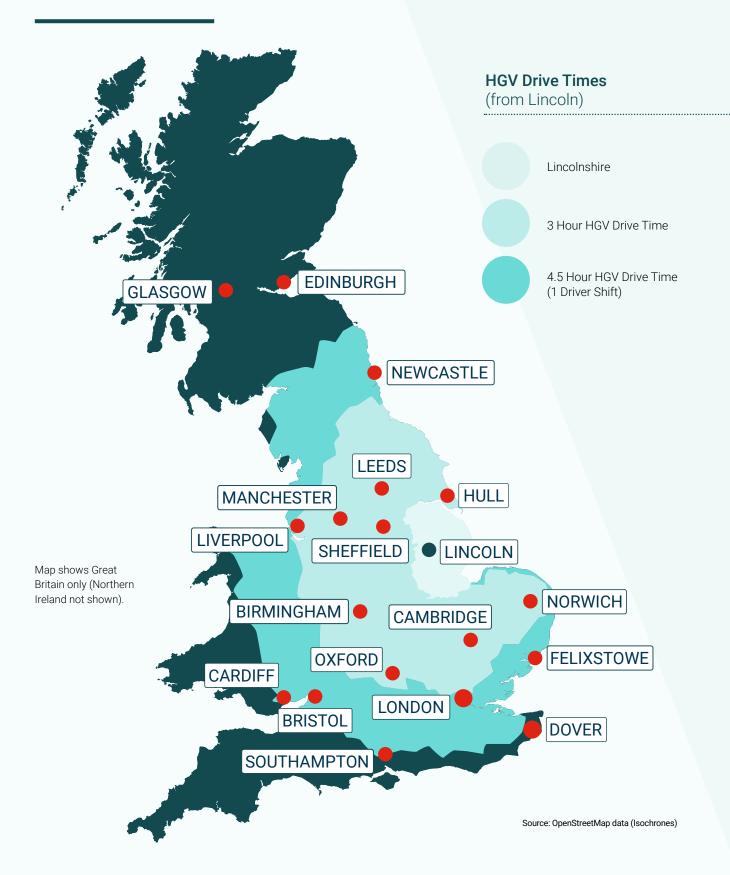
# **Greater Lincolnshire's Location & Connectivity**



Lincolnshire Ports Airports

Border Control Post

## **UK Market Access**



# Support for Your Low Carbon Business Investment

Contact us to find out how we can support your business relocation or expansion project.

# Support for Investors from the Lincolnshire Partnership

Working together, Invest Lincolnshire and our partner organisations, including local authorities, education providers and businesses, provide dedicated support to ensure a 'soft landing' for companies investing in Lincolnshire.

Our services to business include:

- Support in finding the right site or property
- Planning application support and guidance
- Location, economic and market intelligence
- Access to workforce recruitment, education and training solutions
- · Access to sector specialists
- Access to sector-specific support programmes
- Access to local supply chains and business networks
- Access to funding for business investment

### **Contact Us**

The Inward Investment Team e: <u>investment@lincolnshire.gov.uk</u>

### Address:

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served by One Team











